

& & 6) \$FDGHPLF 6HQDWLH ([HFXWLYH & RXQFLO '5\$)7
:HGQHVGDI 0DUFK± SP
5RRP &1% &DPSXV

± & RXQFLO 0HPEHUV \$EVHQW \$QQD \$VHEHGRV 6%VRDEQ %H
'XFNZRUWK /DZUHQFH (GZDUGVRQ 'RQJD +D\HV :HGG\ .DXIP
/DEUHFTXH 0DQG\ /LDQJ /LOOLDQ 0DUUXMR 'XFN *KLVODLQH
5RPDQR &DURO 5HLWDQ 5RVDULR 9LOODVDQD /DXUD :DOVK

± & RXQFLO 0HPEHUV \$EVHQW \$QQD \$VHEHGRV 6%VRDEQ %H
'DYLV 'D\R 'LJJV)UDQFHGQ H3\RLGHQVN L

2WKHU 6HQDWLH 0HPEHUV \$EVHQW \$QQD \$VHEHGRV 6LPRQ .ULVWLQD :

*XHVWVWHYH %UXFNPDQ -LP *ULYLWFK

, &DOO WR 2\\$GHU

,, \$GRSWLRQ RI \$JHQGD
\$JHQGD DGRSWHG

,, 3XEOLF &RPPHQW

x 5HJDUGLQJ 6WXGHQW 6HUYLFHV 3URID DSUHVHQFH
x

\$QQRXQFPHQW RI \$)7 HYHQW WRPRUURZ DW S
0DUFK WR &LW\ +DOO 7KHUH ZLDOOF EVD FRPLPQQLW
*OLGH &R P&PKXXQJLFW\ 7KLV LV DQ LQIRUPDWLRQDO HII
&HQWHU &DPSXV FRPPXQLW\

, 9

2IILFHUV\ 5HSRUWV
3UHVW\H\QWMR 'XFN UHSRUWHG
x 7KHUH DUH NH\ &RRUGLQDW\ 6\6UR\B\VLIR\ 6NDQ\Q\WDC
\$FFUHGL3\RD\WWR\Q\QV ZL\B\QEH SRVWHG
x 3OHDVH KHOS UHFUXLW IDF\XOWP

WKH FRPPLWWH KHPIDQJRWU ZBWH RQHQW WR WKH \$FFUHG
'& & DQG HYHU\RQH ZKR VHUYHG RQ WKH 6HOI (YDO
&KDQFHOORU KDV JLYHQ KHU WKDHS SRQDKHDG VR OH
x 6KH GRKDYQHRWKH VHQDWLQJ EXGJHUVH TWWV XWRSSDW RQ
WKH VXPPHU IRU DQ\ FRPPLWWHH ZRUN
x 6KH LV UHTXHVWLQJ D WHFKQLFDO YLVLW IURP WKH
x)3\$&V DUH PRYLDQJFIRQWZDSBV\WLRQV DUH EHLQJ SU
)LUVW 9LFH 3UHVLGHQW 9LOODVDQD UHSRUWHG
x 6XUYH\V KDYH JRQH RXW DQG IXQFWLRQ IXQFWLRQD
FRPPLWWHIG RQ WKH QHZ \$FFUHGLWDWLRQ 6WDQGD
SODFH HYHU\RQH ZH KDYH ZDQWHG WR RQ D FRPPLW
2QH FRPRQW\KBRV W\B\IPHPEHUV\KDSHL WSQHHDGVWK3D

9 & R PPLWWHH \$SSRLQWPHQWV
5HVROXWLRQ \$SSRLQWPHQW RI OHPEHUV WR & RP
5HVROYHG WKDW WKH \$FDGHPLF 6HQDWH DSSRLQW V
8QOLPLWHG QHHRQHUVKLS
/LPLWHG OHPEHUVKLS
x %DVLF 6NLOOV & R PPLWWHH
3DEOR 5R~~G~~WLDQXWLRQDO 6WXGLHV
x 3URJUDP 5HYLHZ & R PPLWWHH
)UDQHFBBQGHQVNLO%HFRQHUVKLSWW(

0 RYHGWHYHQ %HFRZQGRQSLFD %OR&VVRQ
1RW 3U\$HQHQW\$VIBKMDQ %7HRUGQV BQJJ & DU %IRHEU'RDYLV 'D\\
'LJJYUDQFLQH BURGQHQMVL

9, 2OG %XVLQHVV

\$ 1RPLQDWLRQ & R PPLVVLQHU
5HVROXWLRQ 5HFRPPHQGDWLRQ RI (OHFWLRQ & RPP
:KHUHDV RQ)HEUXDU\ WK WZR (OHFWLRQ & R PPLVVL
IRU & RXQFLO QH[W \HDU EXW DUH FXUUHQWO\ & RXQ
:KHUHDV LW KDV VXEVHTXHQWO\ EHHQ UHFRPPHQGHG
VHUYLQJ DV & RXQFLO OHPEHUV EH LW WKHUHIRUH
5HVROYHG WKDW WKH \$FDGHPLF 6HQDWH UHSODFH &

x 7KH 6HQDW^H H[SUHVVHG FRQFHUQ RYHU WKH F\FO
FRPSOHWHG
x 7KH 6HQDW^H H[SUHVVHG FRQFHUQ RYHU WKH DGP
DUH LQ FRPSOLDQFH
x 7KH 6HQDW^H H[SUHVVHG FRQFHUQ RYHU UHDOLVW
:H QHHG D VROLG VXUYH\ D-^aGù&wmx³ OLÀ DQmy 0 6
D RQ HCÎE0
x 7KH 6HQDW^H H[SUHVVHG FRQFHUQ RYHU UHDOLVW
:H QHHG D VROLG VXUYH\ D-^aGù&wmx³ OLÀ DQmy 0 6

x 3ULPDU\ 6/2 FRRUGLQDWRLW 6/2 FRRUGLQDWRLW
&7(6/2 &RRUGLQDWRLW&HQW 6HUYLFW 6/2 FRRUGLQDWRLW
&XUULF&&SISVR&W
x 5HDVVLJQHG WLPH LV EDVHG RQ WKH ZRUNORDG
DOO RI WKHVH DQG WKHVH FRRUGLQDWRLUV ZRXC
x 7KHUH ZRXOG EH SDUW WLPHUV RU (PHUJHQF\ +L
SRVLWLRQ
x 3RWHQWLDO FRRUGLQDWRLUV PXVW KDYH DQ DVV

3 * & * RYHUQD'Q FAFX3MQLRQULYLWFK 6WHYH %UXFNPD
x 6KRZH%6 RPKUHG 3ROLF\ WKDW LV WKH &ROOHJH\ V
\$GPLQLVWUDWLYH 3URFHGXUH &KDUW 7KHUH LV
3URFHGXUH)ORZ &KDUW
x &RQVWLWXHQ DIOLOV %RRD U& YDQG \$GPLQLVWUDWLYH
\$GPLQLVWUDWLYH \$GPLQLVWUDWLYH ([HFXWLYH WHDP W&B
([HFXWLYH WHDP W&B SURFHGXUH WR WK
7KH SURFHVV JRHV IURP ([HFXWLEDMWLRQD BDW RWI8Q
3ODQ JURXS 3ODQQLQJ FRPPLWWHH \$FDGHPLF
WKRQ WRD& ILQDOO\ WR WKH &KDQFHOORU
x ([HFXWLYH JRHV GLUHFWO\ WR 3*& 5HYLHZ \$FD
&KDSW\$IFUDG HOPHLFLVLRQV ILUVW
x 7KHUH ZDV D IDFLOLWLHV FRPPLWWHH FUHDWHG
JR LQWR WKLV FKDUW 7KLV VKRXOG PDNH WKH
x 'HFLVLRQV DUH D ORW VORZHU KHUH FRPSDUHG
SUREOHPDWLF WR JHW WKLQJV GRQH 7KHUH DU
EH GHDOZ ZLWK
x +H\ V KDYLQJSWLRJEQQHLPFD QW\ LQJ WR ZRUN RXW SU
6WXGHQW 'HYHQDOSRPEHDQWWDHUHPD/ +H LV IRFXVLQJ
DQG SURFHGXUH
x +H KDV ORRNHG DW D ORW RI 'LVWULFW\ V 3ROLF
RQO\ LQVWLWXWLRQ WKDW GRHV QRW KDYH SXE
7KHUH LV QRWKLQJ SXE DQG SURFHGXUH
GRQH WKH\ GRQWKH UDQDQGDUDN QRQV RXV LVVXH
6HQDWH GLVFXVVLQRQ
x &RQFHUQ RYHU WKH KLHUDUFK\ RQ WKH FKDUW S
JRHV WKURXJK WKH 3*&GLEUXHFWW KOH&H QDRW\ %&RKDDUVGD
x \$QVZHU WKHUH DUH VHWV WKDW KDYH WR GR Z
UHSUHVHQWV WKH ZD\ LW\ V XVXDOO\ GRQH DW R
EDVLF SURFHVV \$FDGHPLF 6HQDWH KDV D UROH
&KDQFHOORU RQ DF& Q&MLW&W&LUHW K\$Q& VRPH
ZLWK DOO SROLFLHV \$OO FROOHJHV KDYH WKH
JQ KH ZV À`00p „€K 4€QWP0E 00p „€K 4€ñ PR p su t€

x 7KHUH LV DQ LPSUVVLRQV DURZP GHIFILW LGRLQ/ FPKVNLQR
QRW J, R/R \$ KHW HQWHG IORZFKDUW PRUH OD\HUHG
x \$ QVZHU WKHS DSWDRGHMGS LS\HRSQSHUHD DDOQ JHW WKLQJ
RQH PRQWKRQBV XSDHQO'RQ LV FKRVHQ WR FKDQJH W
GRQH ,W¶V D VHULRXVWLKWDW\MRKULWKHW DQHWWLWRX
GHOLEHUDWLRQ DQG WKXV LQDFWLRQ ,W¶V LP
ZLWK VVXGHQWV :H KDYH WR KDYH D SURFHVV
x 3ROLFLHV DQGQ BIIHGR/HQDPUHHFKDQLVP IRU FUHDWLQ
x \$ PDMRULW\ RI WKH SROLFLHV DQG SURFHGXUHV
3UHO\ SUISPRDQUL\DWK WKH \$ E\WQMPD FJL6YHQD WH,W ZF
QRW EH WKDW WKH 3*& ZRXOG DOWHU WKH SROL
GRHVQ¶W VKRZ XS KHUH RQ WKH FKDUW
x 6HQDWH ZRXOG OLNH WR JDWKHU IHHGEDFN DQG
x 6HQDWH FRPPHQWV ZHUV ZU% WXXFHNDQDQ - WRKH FKDU
*ULYLWFK WR WDNH ZLWK WKHP
x 7KLV ZLOO FRPH EDFN WR D IXWXUH 6HQDWH PHH

\$ GM RXUQHG DW SP

([HFXWLYH & RXQFLO OHHLQJ ODUFK